



FOR IMMEDIATE RELEASE

## Charlie Gipple to Speak at the 2016 MDRT® Top of the Table

**Riverside, CA (August 2, 2016)** – Partners Advantage is pleased to announce its Senior Vice President for Sales and Marketing **Charlie Gipple, CLU®**, **ChFC®**, will be a speaker at MDRT's Top of the Table annual meeting. This year's conference will be hosted in Quebec City, Quebec, Canada, Sept. 21-24.

Gipple will be addressing the "Seven Secrets to Effective Communication" on Sept. 22, during the event's Ten X Talks at the Top segment. His presentation provides insights on how to improve presentation, public speaking, storytelling and influencing skills.

"I am honored to be part of the distinguished program at the 2016 Top of the Table event," stated Gipple. "This is an extraordinary event that brings together some of the best in the business and helps them to become better."

Gipple is a specialist in index products, financial markets, financial legislation, behavioral finance and the positioning of insurance products. He is well-known in the industry as a keynote speaker on these topics. At Partners Advantage, he manages all sales, marketing, recruiting, agent training and sales support activities across all company segments driving a focus on ***Education That Causes Sales***.

As an index product thought leader, Gipple regularly authors articles about index universal life insurance and index annuity products. His expertise has been featured in *Broker World*, *LifeHealthPro*, *InvestmentNews*, *Financial Advisor*, *Insurance News Net*, *National Underwriter* and numerous other media outlets. He has also made appearances on thestreet.com and AM Best TV. Gipple joined Partners Advantage in 2015.

### **About Partners Advantage Insurance Services**

Partners Advantage Insurance Services, LLC, is among the top national insurance marketing organizations in the country with 70 associates located in offices across the United States. The company's Advantage Division is a one-stop brokerage for licensed agents and agencies throughout the United States who sell annuities, life insurance and linked benefit products. The company's Platinum and Premier Divisions work to enhance insurance marketing organizations and agencies throughout the country. The corporate headquarters for Partners Advantage is located in Riverside, CA. Regional offices are located in Huntington Beach, CA, Palm Beach, FL, Sioux City, IA, Ada, MN, Florham Park, NJ, Houston, TX and Henderson, NV. For more information about Partners Advantage, visit [www.PartnersAdvantage.com](http://www.PartnersAdvantage.com).

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